

# STORAGE AREA NETWORK FABRIC

## NEW IT HARDWARE—ENTERPRISE CONTRACTS FOR STORAGE AREA NETWORK FABRIC

CONTRACT # 1S-05-70-14

The Department of General Services (DGS) is pleased to announce a new mandatory contract with Northrop Grumman. This new contract offers tremendous savings, increased service levels, and is convenient to use.

### BENEFITS

- Significantly better prices—savings on storage area network fabric average 64 percent.
- Competitively bid contract—no comparative shopping necessary.
- Establishes IT common configurations to simplify technical support, streamline processes, and create greater statewide interoperability.
- Value-added services include installation services, technical support, and data migration.
- Increased participation from California-certified small businesses and Disabled Veteran Business Enterprises.
- No maximum dollar limit on purchases.

### CONTACT INFORMATION

For contract information, User Instructions, answers to Frequently Asked Questions, and additional information, visit the DGS Procurement Division Web site at: [www.pd.dgs.ca.gov/stratsourcing](http://www.pd.dgs.ca.gov/stratsourcing).

If you have questions or would like to arrange a meeting to discuss this contract please contact the Contract Administrator, Ron Rabun at (916) 375-4569 or [ron.rabun@dgs.ca.gov](mailto:ron.rabun@dgs.ca.gov).

The IT Hardware-Enterprise contract for storage area network fabric is a product of the Governor's California Strategic Sourcing Initiative. For more information on future contracts such as fleet vehicles; maintenance, repair and operations supplies; wireless equipment and services, and more, visit [www.pd.dgs.ca.gov/stratsourcing](http://www.pd.dgs.ca.gov/stratsourcing).

**BEST SERVICES • BEST PRODUCTS • BEST VALUE**

